

# Brown & Co.

## HOME DECOR SALES ASSOCIATE

Brown & Co. Sales Associates are at the heart of our customers' experience – genuinely warm and naturally driven. If you have a passion for customer service and are dedicated to meeting daily sales goals: Brown & Co has a career waiting for you.

### **The successful applicant will be responsible for:**

- Provide excellent customer service and actively engage customers with a sincere and attentive manor;
- Assist customers with product selections and process all customer orders and returns;
- Merchandise "The Home Store" as directed and maintain all displays, uprights and shelves;
- Ensure customer satisfaction by communicating customer feedback to the Department Manager concerning product requests and suggestions;
- Work independently within "The Home Store" with the flexibility to work in all departments;
- Work extended hours including regular work days, weekends, and public holidays as required to achieve necessary performance outcomes for sales and inventory.

### **The skills required to be successful in this position include:**

- High School Diploma or equivalent;
- At least 5 years retail experience, preferably in a sales position in the area of home décor;
- Extensive customer service experience with a proven track record in both service and selling;
- Excellent verbal and written communication skills;
- Competent knowledge of a computerized point of sales system;
- Sound and reliable work ethic, with the flexibility to recognize the need for and work additional hours as required;
- Thrive in a fast-pace environment and be able to perform physically demanding tasks.

Qualified applicants can apply online at [www.phoenixstores.bm](http://www.phoenixstores.bm) or by submitting a detailed cover letter and resume to: Human Resource Manager – The Phoenix Stores Limited, PO Box HM 826, Hamilton HM CX Bermuda or fax (441) 295-8794.

We thank all applicants for their interest, but only those being considered for an interview will be contacted. All inquiries will be kept in strict confidence.

**Closing Date: November 23, 2017**