



On behalf of our client, Oxygen Ltd., we are seeking to fill the following positions:
Technical Sales Consultant, Senior IT Infrastructure Consultant and Technical Solutions Architect.

Oxygen Ltd is a Bermuda based IT Company offering Managed Service Support, Cloud hosting, telephony, and consultancy. Oxygen focuses on world class support services and is a certified Microsoft, VMware and Citrix partner.

Technical Sales Consultant

Key Responsibilities:

- Proactively seek out sales opportunities;
- Networking;
- Turn qualified leads and prospects into clients;
- Meet with prospective clients and present (at board level) Oxygen products and services;
- To up-sell products/services and generate revenue from each of our clients through identifying new sales opportunities;
- Proposal writing & production of product content.

Skills & Experience:

- A minimum of 5 years' experience in a technical sales consultant role;
- Degree educated (preferred);
- Strong written and verbal skills;
- Proven experience in understanding and scoping customer technical requirements for cloud, telephony and communication services;
- Proven ability writing sales proposals and presenting at board level;
- Proven ability to close deals, meet and exceed sales targets.

The Candidate:

A fast learner, creative, problem solver with a work hard play hard spirit. Energetic, visionary and entrepreneurial. You will have a passion to support, improve solutions, deal with everyday tasks and solve exciting challenges.

Senior IT Infrastructure Consultant

Key Responsibilities:

- Working with our clients' key stakeholders in order to sell and provide consulting and hosting services;
- Managing the complete lifecycle of a project, including design, pricing, proposal writing, presenting and technical implementation;
- Management of project resources and budget;
- Writing operations manuals, client proposals and solution designs;
- Supporting internal and external infrastructure;
- Mentoring of internal technical team.

Skills and Experience:

- In depth knowledge of cyber security standards such as NIST and ISO27001;
- Previous experience providing IT and security audit services to Enterprise customers;
- At least 10 years working with and supporting Unix, Windows and iSeries technologies at a senior level, inclusive of project management;
- Proven ability to design and manage a complete infrastructure transformation including IP routing (BGP, OSPF), Virtualization (VMware, Hyper-V), Firewalls (Check Point, Cisco, Force Point), Storage (HP, Dell, Nimble, Tegile);
- Proven experience developing and managing cloud services for companies with multiple jurisdictions;
- Degree or equivalent in a computer or information systems field is preferred.

Technical Solutions Architect

The Technical Solutions Architect is responsible for the overall design and implementation of IT solutions to meet the business requirements of both new and existing customers.

Key Responsibilities:

- Architect systems to meet functional and non-functional infrastructure requirements;
- Create / review /implement architecture design packages;
- Ensure proper oversight for quality assurance of technical implementation;
- Produce a detailed functional design document to match customer requirements;
- Provide current best practice and 3rd Party solution alternatives as part of the functional design document;
- Manage UAT;
- Participate and lead, when needed, the project meetings with the Customer.

Skills and Experience:

Ideal candidate must be self-motivated with a proven track record in Microsoft and Cloud technologies and comfortable in the dynamic atmosphere of a technical organization with a rapidly expanding customer base. Candidate must be organized and analytical, adept at working in a team environment, able to design and implement a project schedule, and able to handle multiple priorities. Additional skills and qualifications are:

- Advanced experience with Microsoft and VMWare technologies including desktop virtualisation;
- Good knowledge and understanding of Microsoft Server / Exchange / Desktop / SCCM / Terminal Server / Active Directory / VOIP / Telephony;
- Microsoft MCSE / MCITP or equivalent;
- Demonstrated strong analytical skills and technical problem-solving skills;
- Ability to understand the business requirements and convert them into solution designs;
- Financial Services / Insurance experience;
- Hands-on expertise in some of the following technologies: Powershell, VB, Dot Net, C++, Java/J2EE, including SOAP, and related technologies (JSON, XML, etc), Database technologies (Oracle, MySQL, SQL);
- 8+ years of relevant experience in professional services, sales or customer support operations;
- 3+ years proven solutions consulting experience;
- B.S. degree in Computer Science, Software Engineering, MIS or equivalent; preferred.

Interested candidates please submit CV with covering letter and two employer references to careers@platinumgroup.bm or to **The Platinum Group Ltd., P.O Box HM 1415, Hamilton HMTX, Bermuda, Tel: 441 296 4090.**

Closing Date: June 6, 2017

Suitable candidates will undergo an assessment covering both technical and presentation skills.