



IRONSHORE
your safe harbour

Ironshore Insurance Ltd. is a specialty insurance company providing broker-sourced specialty commercial property and casualty coverage for risks located throughout the world. Ironshore is expanding its platform adding Life Science to its Professional Liability, Construction, Healthcare and Excess Casualty specialty market sectors. Ironshore Insurance Ltd. is rated A (Excellent) by A.M. Best Company with a Financial Size Category of Class XIV.

For more information, please visit www.ironshore.com.

If you have the experience, passion, commitment to excellence to work in a commercially productive fast paced environment we invite you to apply for the position of **Vice President, Life Science Healthcare, Iron-Starr Excess Agency Limited.**

Duties & Responsibilities

- Analysis and underwriting of Life Science risk exposures;
- Analysis of coverage terms, conditions and policy forms;
- Negotiation of complex and varied coverage terms;
- Ability to develop manuscript wordings and endorsements for legal approval;
- Development of a profitable portfolio in the Life Science/ Medical Device/Pharmaceutical business segment;
- Enhance existing and develop new broker relationships in Bermuda, U.K. and U.S. to help facilitate personal and corporate goals;
- Representation of Iron-Starr in client meetings and the communication of Iron-Starr's capabilities, goals and objectives;
- Mentor and train junior staff on technical underwriting and contractual issues;
- Attending speaking engagements as required;
- Frequent travel on short notice, as required;
- Other related duties as assigned.

Skills, Qualifications, & Experience

- A thorough understanding of Life Science, to include Primary, Lead and Excess coverage terms.
- A minimum of 15 years Life Science underwriting experience in the Life Science/Medical Device/Pharmaceutical business segment, with Bermuda Market experience required;
- A thorough understanding of Life Science and Casualty forms, both claims made, occurrence and Bermuda market policy forms.
- An extensive knowledge of, and experience with, retail and wholesale insurance intermediaries;
- Undergraduate degree and/or Professional Insurance Designation such as CPCU;
- Previous experience and understanding of captive insurance companies is required;
- Previous management and/or mentoring experience is essential.

The successful candidate will also;

- Have strong interpersonal skills and be able to maintain effective working relationships with other employees working in a strong team environment;
- Have the ability to make decisions according to preset underwriting guidelines and authorities;
- Have strong marketing, negotiation and presentation skills;
- Have strong organizational skills and the ability to prioritize work.
- Be highly computer literate.

Ironshore offers a competitive remuneration package based on experience and qualifications. If you believe you possess the experience and potential required please apply in writing, no later than **January 10th, 2017**, with a detailed resume to: hr@ironshore.com or deliver by hand to: Human Resources, Ironshore Insurance Ltd., 141 Front Street, 7th Floor, Hamilton HM 19.