

# Join a world-class organisation

Chubb Bermuda invites applications for the position of **Vice President, Financial Lines Division**. This position will report directly to the Senior Vice President, Financial Lines (Head of Department), with responsibility for the promotion of Chubb's Financial and Management Liability products.

With operations in 54 countries, Chubb is one of the world's largest multiline property and casualty insurers.

## Specific duties and responsibilities:

- Assisting in the development of Chubb's current Financial Lines portfolio of products for large multi-national Fortune 1000 clients
- Underwriting analysis and quantification of financial risk exposures for the multinational Fortune 1000 client base
- Underwriting, maintaining and growing a book of business in the Financial Lines specialty
- Leading underwriting meetings with CFO's, General Counsels, Treasurers, Risk Managers, Law Firm Partners and Senior Brokers
- New Business Development and expansion of existing business relationships
- Actively contributing to underwriting policies and controls
- Managing the underwriting function as it relates to an underwriting portfolio
- Developing and training of junior underwriters
- Expected to be a key member of Chubb's Financial Lines team and to serve as a technical resource
- Work in conjunction with other team members to aggressively solicit new business and increase market penetration through the development of successful relationships with key brokers
- Maintaining relationships with various industry, trade and rating organisations
- Managing, interacting and liaising with actuarial, claims, legal and underwriting teams
- Assisting in the preparation of reports as required by the Senior Vice President, Financial Lines (Head of Department)

## The successful applicant will have:

- University degree in a business or finance related subject. An insurance designation (i.e. CPCU, ACII, ARM, Are, RPLU) would be an asset
- 20 years' experience underwriting primary and excess Financial Lines for multi-national Fortune 1000 clients
- Extensive knowledge of the following Financial Lines areas: Directors and Officers Liability, Employment Practices Liability, Fiduciary Liability, Cyber Liability, Crime, Bankers Blanket Bond, Lawyers Professional, Miscellaneous Errors & Omissions Liability and Reps & Warranty
- In-depth understanding of Financial Lines insurance contracts
- A demonstrated knowledge of analysis and quantification of Financial Lines risk exposures
- Established relationships with U.S. and International brokers with a proven track record of producing and maintaining profitable business
- An understanding of accounting methods (including US GAAP), financial ratios and analytical methods, as well as a strong quantitative ability
- Familiarity with Microsoft Excel, Word and PowerPoint
- Strong interpersonal and communication skills (written and verbal) as the successful applicant will be expected to conduct underwriting meetings, negotiate terms effectively and make presentations to executives and producers
- Knowledge of Global Financial Lines market activities, and the ability to identify market trends and assess and evaluate the impact
- Strong analytical skills and excellent problem solving, and decision-making abilities are critical
- Proven experience in a similar position of responsibility

**CHUBB®**

## Deadline for receipt of applications:

**Monday 21 November 2016**

Please apply with cover letter and resumé to:  
Human Resources  
Chubb Group Management and Holdings Ltd.  
P.O. Box HM 1015  
Hamilton HM DX, Bermuda  
O +441.295.5200  
E Bermuda.humanresources@chubb.com  
www.chubb.com

**Chubb. Insured.<sup>SM</sup>**