

## AON (BERMUDA) LTD.

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## ASSISTANT VICE PRESIDENT BROKER - CASUALTY

Aon (Bermuda) Ltd. provides clients with specialist insurance broking, reinsurance expertise and consultancy services. We are seeking to employ a Broker at the Assistant Vice President level with expertise in multi-national clients and their operations, particularly with respect to Commercial Casualty insurance, including General and Products Liability, Integrated Risk and Alternate Risk Transfer Coverage.

## Key position responsibilities:

- Design, placement and service of corporate insurance programmes with Bermuda-based markets, including marketing and technical presentations.
  - Develop and maintain market and producer relationships.
- Assist in the construction and presentation of underwriting submissions.
- Negotiate new and renewal programmes with underwriters.
- Provide senior level specialized services to major clients and professional insurance broking staff.
- Provide market intelligence to overseas Aon offices.
- Considerable interaction with clients, senior underwriters and overseas executives.
- Business travel and frequent client entertainment outside of normal business hours.

## Position requirements:

- Bachelor's degree in a business related field.
- Minimum of 10 years of recent experience with an emphasis on major North American commercial accounts.
- Preference will be given to individuals who have obtained insurance related qualifications (CPCU/ACII/ARM).
- Expertise in occurrence, occurrence-reported and claims-made liability policy forms.
- Management and administrative responsibilities.
- Strong interpersonal, analytical and presentation skills.
- Well developed business, communication, teamwork and social skills together with capabilities for strengthening market relationships.
- Ability to make decisions under pressure.
- Excellent computer skills including Windows based applications and Outlook.

The Company offers an attractive compensation and benefits package commensurate with qualifications and experience.

First preference will be given to Bermudians, spouses of Bermudians and PRC holders.

Applications must include a detailed resume with references, submitted under confidential cover to:

Human Resources Manager Aon (Bermuda) Ltd. P.O. Box HM 2450, Hamilton HM HX or via e-mail: aonbdahr@aon.com

Closing date for applications: November 3, 2016

