



## **MANUFACTURERS LIFE INSURANCE COMPANY (BERMUDA BRANCH)**

### **Senior Underwriting Consultant**

Reporting To: Sr. Managing Underwriting Director, Manulife Bermuda

Manulife Financial focuses on affluent and high net worth individuals by providing estate and business planning solutions using an array of innovative life insurance products. Our success in this market is a testament to Manulife's focus on distribution relationships and the value we bring to those relationships through our products, capacity, superior underwriting expertise and financial strength.

The successful candidate will spend his/her time focusing on the international life insurance business of Manulife (Bermuda Branch). This will include responsibility for all facets of underwriting.

#### **Special job functions include:**

- Perform underwriting and risk assessment for individual life insurance Manulife (Bermuda Branch) production cases
- Recommend ongoing improvements to underwriting practices.
- Co-signing for Manulife (Bermuda Branch) production cases.
- Conduct in depth research on medical and non-medical underwriting issues that impact target markets. This includes recommending new or revised underwriting guidelines.
- Represent Underwriting on various projects within the Division

#### **Qualifications:**

- Minimum of 10 years individual life underwriting experience (FALU/FLMI is an asset)
- Expert knowledge and understanding of medical, non-medical and financial underwriting principles and practices
- Current approval limit of \$10,000,000 sum assured
- Underwriting experience on international business strongly preferred
- In depth and up to date knowledge of political, economic financial underwriting principles and practices
- Understanding of KYC and AML risk factors
- Well developed communications, influencing skills, negotiation and net-working skills
- Ability to manage multiple tasks, projects and accountabilities: effective team player
- Demonstrated sense of urgency

Interested candidates should submit resume with a covering letter describing how they meet these requirements to: Manulife Bermuda, Attn: Sr. Managing Underwriting Director, Maxwell Roberts Building, 4th Floor, P.O. Box HM 2455, One Church Street, Hamilton HMJX, Bermuda

**Closing date: June 27, 2016**