



Maxwell R. Roberts Building
1 Church Street, 7th Floor
Hamilton HM11
Telephone: (441) 295-0519

INSURANCE BROKER

Beecher Carlson is seeking a dynamic and self-motivated Insurance Broker. Reporting to the Executive Managing Director, the candidate will be required to operate in a business management capacity, identifying new business opportunities and securing property, casualty and professional liability related insurance accounts for the Bermuda market.

This position is based on a reduced work week. The successful candidate will be expected to work up to 40% of a full week over five (5) days.

Key Responsibilities:

- Target, develop and implement marketing strategies that produce new business opportunities as well as expand existing client business
- Place, manage and service a portfolio of complex client accounts
- Establish, develop, and maintain relationships with clients and retail brokers
- Provide recommendations and solution-based support for clients and intermediaries
- Assist on brokerage of all lines of business for current Beecher Carlson accounts
- International travel and client entertainment

Minimum Qualification, Skills and Experience:

- Bachelor's Degree and/or professional insurance qualification
- Ten (10) years of brokerage/underwriting experience, both in Bermuda and internationally
- Significant experience in energy, real-estate, municipality and commercial books of business
- Proven ability in new business development with demonstrated success in placement of Fortune 1000 accounts
- Sound technical skills and knowledge of insurance, including regulatory requirements, laws and policy forms
- Proficiency with Microsoft Office suite of applications
- Ability to travel and work additional hours where required

Interested? Please email your resume to cramirez@beechercarlson.com.

All enquiries will be dealt with in strict confidence.

Closing date: June 14, 2016