

Our people are our competitive advantage.



At Butterfield, we pride ourselves on being approachable, disciplined and proactive. If you embody these qualities and have the necessary experience, you may be the one we're looking for.

Lender

Consumer Credit Department

This position reports to the Assistant Vice President, and is responsible for managing and developing a portfolio of loans and mortgage clients, and for meeting or exceeding sales targets.

Your responsibilities will include:

- interviewing clients and potential clients for personal loans or mortgages
- analysing client profitability
- completing and submitting applications for approval ensuring that all necessary documentation is complete and accurate
- working with legal counsel/attorneys
- cross-selling other Bank products and services and making referrals to other departments within the Bank
- assisting in the development of business and profit plans
- recovering delinquent accounts as directed
- resolving client queries and concerns
- any related duties assigned by management including covering team members

Your experience/skills may include:

- undergraduate degree in business or equivalent or five years relevant experience
- knowledge of the Bank's products and services, policies and procedures
- excellent interviewing skills and techniques with the ability to build and secure client relationships and new business
- must have analytical and problem solving skills
- excellent interpersonal and communication skills (both oral and written)
- proficient in Microsoft Office suite of applications

CLOSING DATE: 7 March 2016

All applications should be forwarded **via e-mail** to: resumes@butterfieldgroup.com

ATTENTION: Human Resources

Hardcopy applications will not be accepted.

www.butterfieldgroup.com  



Butterfield

THE BAHAMAS | BERMUDA | CAYMAN ISLANDS | GUERNSEY | SWITZERLAND | UNITED KINGDOM