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## Account Manager

Our client, Island Press Ltd., requires an Account Manager for its Commercial Print Division.

The successful applicant will work as an integral part of the print team; this role will have the responsibility of maintaining existing revenue as well as find new revenue across a wide variety of business clients in Bermuda. The successful applicant will work closely with existing and new clients, handling all aspects of offset and digital print technologies. The applicant will work in a proactive and cooperative manner to ensure that the responsiveness, effectiveness and quality of the printing services are exceptional. This is a performance based sales role where candidates are measured and compensated based on individual results. This is not a training position.

### **Minimum Qualifications, Skills and Experience:**

- Minimum of five years print sales experience achieving revenue targets while delivering exceptional customer service
- Working knowledge of offset and digital print technologies inclusive of various bindery and finishing techniques
- Prior experience in a similar role providing design, development and preparation of print and print related products
- Strong customer interaction and presentation skills, and the ability to build and maintain strong relationships with customers at all levels
- Transportation and a valid driver's license are essential

Interested? Please email [jobs@expertise.bm](mailto:jobs@expertise.bm).

All enquiries will be dealt with in strict confidence.

Closing date: October 28, 2015