Are you always looking ahead, seizing opportunities and creating a better future? If this describes you keep reading.

A Digicel employee is responsive, agile and caring. We push boundaries and are uncomfortable being comfortable. We question norms and we put our ideas into action. We care about our customers and we show it. That's why 11 million customers worldwide including Bermuda choose and trust Digicel.

We are currently looking for an **ICT Presales Engineer.** This position has primary responsibility for supporting the Digicel Sales team by providing pre-sales support for networking products & services, On Premise Solutions and Cloud Services to new and existing customers. In addition, this position is responsible for proposing and developing a wide range of technology solutions for Digicels' customers. This position is integral in ensuring the success of Digicel Business solutions and the success of our valued customers.

This includes:
- Provides the Sales Team with pre-sales activities in educating clients on Digicel products
- Prepares and delivers client presentations
- Provides product demonstration to include implementation/migration planning
- Develops product Bill of Materials (BoM) based on client requirements
- Responsible for developing professional services estimates in support of client projects
- Enterprise Briefing Center (EBC) demonstration/briefings
- Develop solutions based on analysis of business and technical requirements
- Review/Audit of client hardware and Software to ensure client meets necessary requirements for product upgrades
- Develops architecture and design of projects
- Performs account management duties to include research, problem solving, technical support, and general maintenance of client relationship
- Develop project scope to include work services estimate, services, resource assignments and allocations, and statements of work for assigned projects

Your toolset should include:
Basic Qualifications
- Bachelor's degree in Telecommunications, Engineering, Computer Science, or Information Technology
- At least three (3) years of engineering experience with Cisco Networking Solutions Suite
- MCSA Server and Desktop
- Cisco Certified Networking Associate (CCNP) certification
- Cisco Certified Design Associate (CCDP) certification
- CCNA Voice or greater

Other Position Requirements
- Demonstrated ability to perform technical skills/knowledge transfer to client
- Demonstrated communication and presentation skills
- Demonstrated ability to work under minimal supervision, independently, and/or as a member of a project team
- Demonstrated ability to multitask

Preferred Qualifications:
- Previous technical presales experience
- Previous consulting experience
- ITIL Foundation IT Service Management
- Demonstrated knowledge of Networking Professional Services project estimation and scoping experience
- Experience with virtualization technologies
- Experience with Cisco Commerce Workspace (CCW)
- Specialization within a Cisco technical area (Collaboration, Data Center, Security, etc.) with the appropriate specialization certifications

Essential Functions
The position exists to provide technical consulting solutions to customers and as such requires the ability to travel to and from customer sites and interact with customers on an ongoing and regular basis.

Digicel™

To confidentially apply for this excellent opportunity, interested applicants are invited to submit their résumé, covering letter (MUST indicate Bermudian, Spouse of Bermudian, PRC or Non-Bermudian) and two professional references to:
hr.bermuda@digicelgroup.com

Closing date for applications: October 23, 2015