

# BOWRING MARSH

## BOWRING MARSH (BERMUDA) LIMITED

Requires a

### Casualty Broker

Bowring Marsh, Marsh Inc.'s Specialist International Placement Division, invites applications for the position of Casualty Broker within the Bermuda office.

General responsibilities include the day-to-day servicing of a portfolio of Fortune 1000 clients, and specifically include:

- Placements of casualty, and related insurance programs, into the Bermuda market for Fortune 1000 or similar clients with demonstrated expertise in energy, including power and utility.
- Experience managing and mentoring junior colleagues, preferred
- Operating with a high degree of personal responsibility and accountability for the maintenance of a portfolio of clients
- Identifying and developing new sources of business
- Working closely and co-ordinating strategy with other Marsh Offices globally
- Analysis of client exposures/review of submissions
- Benchmarking and new sales analysis
- Public speaking/presentations and face-to-face negotiations
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Applicants must have a minimum of 5 years casualty insurance experience in Bermuda, with specific experience with the U.S. and international based clients. In addition a Bachelor's Degree and/or relevant industry qualifications is preferred (or significant Industry experience in lieu). Candidates must also demonstrate technical expertise in the various casualty policy forms, be self-motivated and fully capable of working on their own initiative including technology proficiency particularly in Microsoft Office software.

Demonstrated superior interpersonal skills, specifically regards written and verbal communication and presentation along with strong analytical and negotiation skills as well as the ability to adapt to changing priorities and to multi task are essential.

Entertaining clients is a requirement; therefore applicants must be experienced and confident in this regard and flexible in working well beyond the normal scheduled hours. Additionally applicants must also be prepared to travel extensively for business purposes.

Interested persons should apply in writing together with resume marked "Private and Confidential" to: [recruiting@marsh.com](mailto:recruiting@marsh.com) or by mail to:

The Human Resources Department  
Bowring Marsh (Bermuda) Ltd.  
P.O. Box HM 2444  
Hamilton HMJX

Closing Date: October 15, 2015  
No Agencies or Telephone Calls Please

Marsh is the risk and insurance unit of Marsh & McLennan Companies