

**BGA Wholesale  
Distributor  
invites  
applications for  
the position of:**

**Sales Merchandiser**

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***BGA Wholesale  
Distributor offers a  
competitive salary  
and benefits package  
that includes Major  
Medical, Dental and  
Life Insurance as well  
as Group Discounts to:  
The Phoenix Stores,  
SAL Limited, Aberfeldy  
Nurseries, Pitt &  
Company and BGA.***

\* \* \* \* \*

**All applications  
will be treated in  
strict confidence.**



Reporting to the Vice President of Sales and the Direct Store Delivery (DSD) Team Supervisor, the successful candidate will be responsible for selling, delivering and merchandising DSD products to a variety of customers island-wide.

**RESPONSIBILITIES WILL INCLUDE:**

- Taking orders and merchandising based on a journey plan set out by the Vice President, Sales;
- Liaising with warehouse management to ensure timely picking and packing;
- Ensuring timely and safe deliveries;
- Selling-in new products on a timely basis;
- Promoting products using brand plans and other promotional material provided by Marketing;
- Achieving monthly sales targets;
- Maintaining a good working relationship with customers and visiting them consistently;
- Handling credits and returns;
- Any other associated duties as required to successfully fulfill the requirements of this post.

**REQUIREMENTS:**

- This position is physically demanding and requires heavy lifting; Candidates must have the physical ability to complete all duties of the position;
- Prior sales and merchandising experience is a must;
- A valid heavy truck license as well as a clean road safety record;
- A strong work ethic with excellent customer service skills and time management skills;
- The ability to work with minimum supervision and manage own delivery route;
- A high degree of attention to detail, self-discipline and initiative;
- The ability to work independently within a team environment;
- Must possess good organizational skills;
- Must have good interpersonal etiquette and communication skills.

Due to the nature of this position, applicants must be prepared to work flexible hours including evenings, weekends and public holidays as required.

Interested applicants should apply in writing by the  
30th of September, 2015, to: BGA Wholesale Distributor,  
Attention: H. R. Manager, P. O. Box HM 506, Hamilton, HMCX,  
or email [cpacheco@bga.bm](mailto:cpacheco@bga.bm).