



**BOWRING MARSH (BERMUDA) LTD.**

is seeking a

**Healthcare Broker**

Bowring Marsh (Bermuda) Ltd invites applications for the position of Healthcare Broker, reporting to the Casualty Department Manager.

This position involves the placement and day-to-day servicing of healthcare professional liability cover for US institutional senior care and managed care clients. The selected applicant will be expected to manage all aspects of placing PL/GL cover, including negotiations with underwriters and co-ordination with other Marsh offices, as well as being responsible and accountable for the maintenance of a portfolio of clients. Strong and practical knowledge of the Bermuda healthcare professional liability insurance marketplace as well as the U.S. Healthcare climate is essential.

This role requires self-initiation, broad technical expertise in all areas of Healthcare, including knowledge of other product lines and global market offerings to maximize consultation and advisory services. The position will interact extensively within Marsh's Healthcare and Placement network and with centers of excellence in other Marsh offices. The ability to evaluate exposures and manuscript coverage accordingly is a must.

**Other specific requirements include:**

- 10+ years of relevant insurance experience
- In-depth knowledge of global carriers and marketplace offerings including policy forms
- Demonstrated credibility in the Healthcare sector
- Excellent written and verbal communication skills
- Excellent interpersonal skills and computer literacy
- Superb negotiation skills
- Strong presentation skills
- Keen ability to evaluate clients' total cost of risk
- Ability to adapt quickly to changing priorities
- Ability to multi-task and manage a large portfolio volume
- Ability to entertain clients beyond normal working hours
- Travel is required

Interested persons should apply in writing with resume marked "Private and Confidential" to: [recruiting@marsh.com](mailto:recruiting@marsh.com) or by mail to:

**The Human Resource Department  
Bowring Marsh (Bermuda) Ltd.  
P.O. Box HM 2444  
Hamilton HM JX**

Closing Date: September 8, 2015

No Agencies or Telephone Calls Please

Marsh is the risk and insurance unit of Marsh & McLennan Companies

