



LinkBermuda invites suitably qualified applicants to apply for the following position within our Sales and Marketing Department:

Account Manager

Purpose of the Job:

Reporting to the VP Sales and Marketing you will be required to promote sales of products and services offered by LinkBermuda. You will also be required to develop and implement plans to increase revenue and identify incremental opportunities for enhanced telecommunications solutions. The successful applicant must be knowledgeable in the latest telecom and IT services including MPLS and Cloud Solutions.

Personal Specifications:

- A University Degree or equivalent with two years sales experience or minimum of five years Sales experience.
- Evidence of Enterprise sales experience essential
- Excellent verbal and written communications skills
- Analytical and negotiation skills.
- Working knowledge of current Data and Internet technologies
- Ability to rapidly assimilate new technological developments on a global scale
- Ability to interface with senior level customers at the CEO, CIO and COO levels
- Desktop computer proficiency inclusive of advanced MS Excel, PowerPoint, Project, Visio and Salesforce or comparable software applications
- Ability to work unsupervised and deliver against objectives

Interested candidates should write in confidence or e-mail, enclosing an up-to-date resume, to:

The Human Resources Department

LinkBermuda Ltd.

P.O. Box HM 151

Hamilton HM AX Bermuda

or

e-mail to: ashley.lush@LinkBermuda.com

Closing Date: 31st August, 2015