



Senior VP Re/Insurance Broker

Fintra International Ltd, an entrepreneurial Bermuda-headquartered re/insurance broker with operations in Europe, the US and Bermuda, is recruiting a **Senior Vice President Re/Insurance Broker**. The successful candidate will have the ability to produce or bring revenue through existing or new books of business or clients. Fintra compensates well based on results and is always looking to acquire new books of business. Fintra was formed in 2001. It is a leading excess insurance and reinsurance broker with specialisation in self-insured, MGA/MGU, captive, facultative and treaty business.

Qualifications and Experience:

- Six years' re/insurance broking, underwriting or captive industry experience.
- Bachelor's degree, financial or ACII/ CPCU/ RPLU qualifications preferred.
- Understanding of the global markets to negotiate best available programme price, terms, security and capacity for Fintra clients.

Essential Skills:

- Ability to produce or bring revenue through existing or new books or clients.
- Strong verbal and written communication skills.
- Excellent knowledge of excess and reinsurance industry ethics, structures and practices.
- Ethical, client – first approach to all transactions.
- Ability to act independently.
- Ability to quickly absorb, interpret and broker large quantities of written and quantitative data.
- Willing to train, develop and support less experienced staff.

Skills which would be an asset but are not essential:

- Bermuda market knowledge preferred.
- European language(s) a plus.

The working location for this position is negotiable.

Employment Applications: Fintra is an equal-opportunity employer. Please send applications including a cover letter and resume to **Fintra International Ltd.** at info@fintra.bm by September 4th.