

A.F. SMITH

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Director of Sales

We are seeking an experienced professional with a minimum of 7 years of successful selling in the workplace products and services industry, including previous experience in leading a sales team. The successful candidate must be a forward thinker and have a track record implementing and managing account penetration and sales strategies. He/She will be highly reliable, equipped with strong leadership skills and adept at sales operations and management in a fast-moving environment with multiple urgent priorities.

Other requirements include:

- Bachelor's degree or equivalent
- Deep knowledge of either Xerox, Ricoh and Pitney Bowes products
- Experience driving and motivating a sales team
- Must be computer literate, particularly in Microsoft Word, Excel and PowerPoint
- Experience in developing sales budgets
- Excellent communication and interpersonal skills
- Excellent analytical and problem solving abilities
- Dedicated, hardworking, organized team player with a positive attitude

If these requirements describe you, for consideration please send your resume to: Kay Dutton, kdutton@afsmith.bm or P.O. Box HM 1603, Hamilton HM GX

Closing Date: June 26th, 2015