

# Willis

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## **Captive Manager & Reinsurance Broker**

The Willis Group is one of the largest insurance brokerage and risk management consultants in the world with offices in 100 countries and a staff of over 21,000. As a subsidiary of this group, Willis (Bermuda) Limited wishes to recruit two experienced insurance professionals, as follows:

**Account Executive - Captive Management:** The successful applicant will be responsible for managing the accounting, regulatory, and day to day affairs of a portfolio of captive insurance companies. Applicants for the position must possess the following:

- Be a qualified accountant with a minimum of five years of post-qualification experience, with at least two years of experience in insurance accounting being required. Candidates must demonstrate the ability to manage a large portfolio of diversified captive clients independently and within tight deadlines.
- Have excellent presentation and communication skills.
- Have extensive computer experience with Microsoft Excel, Word and accounting software packages. Relevant expertise using SunSystems (Version 6) and Vision accounting software is preferred.

**Non-Marine Treaty Reinsurance Broker:** The successful applicant will be responsible for negotiating, servicing and producing North American & International P&C reinsurance business. Applicants for the position must possess the following:

- Have a minimum of 20 years reinsurance experience, including relevant Reinsurance and Retro market experience, as well as a detailed understanding of North American and International P&C business. This experience should include a minimum of 10 years in the London reinsurance market, at least 1 year in the U.S. reinsurance market, and more than 5 years in the Bermuda reinsurance market, with current and relevant underwriting contacts within each.
- Successful track record and the ability to lead Requests for Proposal, both for Reinsurance and Retro clients within the worldwide marketplace.
- University Degree, RPLU, ACII or CPCU qualifications or significant progress towards these qualifications would be an advantage.
- Be highly computer literate, particularly in Microsoft Office Products and Microsoft Outlook.
- Be capable of negotiating with clients, brokers and underwriters at a senior level. Must have the ability to manage a large book of business, including significant experience in producing and placing global accounts, and work under tight deadlines

These are excellent opportunities for two enthusiastic, self-motivated and organized individuals who are willing to integrate into a hard-working and successful team.

**Please submit application with resume and references to:**

**Human Resource Department  
Willis (Bermuda) Limited  
Wellesley House, 2nd Floor, 90 Pitts Bay Road  
OR**

**By E-Mail to [nevin.kinley@willis.com](mailto:nevin.kinley@willis.com)  
Closing Date for application is June 29, 2015.**