

Charles Taylor

Charles Taylor & Co (Bermuda) is part of the Bermuda operations of Charles Taylor plc which is a leading global provider of professional services in the insurance industry.

We now have a unique opportunity for a Marine War & Loss of Hire Underwriter to join us as part of our team managing the Strike Club. The Strike Club is the only dedicated mutual insurer for marine trade delay costs outside an operator's control, and is managed by Charles Taylor under a new management contract which started in March 2015.

The Underwriter will be responsible for marketing and underwriting marine War and Loss of Hire insurance products for an established mutual insurer. The successful candidate will underwrite a profitable book of business by appropriately evaluating and pricing risks within defined authority levels, accepting business mainly via insurance brokers acting for ship operators and charterers.

Responsibilities will include:

- Sourcing and selecting suitable risks
- Writing the business on appropriate terms, at sustainable and profitable rates
- Maintenance and development of key producer relationships
- Close liaison with team members in other locations to ensure accurate and up to date underwriting data and performance metrics
- Supporting the marketing effort of The Strike Club by promoting its brand and service capabilities to prospective and existing clients and brokers

The successful candidate will possess the following qualifications, values, skills and abilities:

- ACII or equivalent qualification
- Excellent communication skills, ability to present in writing and verbally
- Technical skills to assess risks, identify trends, analyze account and portfolio performance
- Strong customer relationship and negotiation skills
- Independent work management and organizational ability

The position would suit an assistant marine underwriter or insurance broker with experience in War and Loss of Hire products. Demonstrable knowledge of marine insurance generally and current market issues are required.

The role will include up to 25% international travel and offers the opportunity for the right candidate to join an exciting new initiative for Charles Taylor in an autonomous and varied role.

Interested candidates possessing the above requirements should apply personally by letter marked "Private & Confidential", enclosing resume and salary expectations by **June 3, 2015**.

Human Resources Manager
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