



Kane (Bermuda) Limited

Client Service Director - ILS

Closing Date: June 2nd, 2015

Kane (Bermuda) Limited is seeking an experienced and dynamic individual for the position of Client Service Director - ILS. Reporting directly to the Deputy Managing Director, the successful applicant will be responsible for leading a team of Managers and Account Executives providing insurance management services to a large and diverse portfolio of insurance/reinsurance clients with a focus on ILS.

Responsibilities

- Lead and develop an effective team and provide technical training and support to staff
- Monitor staff performance, provide training and motivation and perform staff appraisals
- Review processes, procedures and staffing levels within assigned team
- Provide management oversight of accounting, regulatory and administrative services provided to a portfolio of complex insurance companies and segregated accounts, with a focus on ILS structures
- Assist in development and maintenance of client service systems and procedures
- Manage client relationships at a senior level and make presentations at client meetings
- Identify new business opportunities and actively manage the business development process, with a focus on the ILS market, including the preparation of service proposals and presentations to prospective clients and the onboarding of new clients

Qualifications

- A university degree
- ACA, CA, CPA or ACCA professional accounting qualification
- Minimum of eight years post-qualifying experience, at least four of which focused within the ILS market
- Demonstrable management experience
- Thorough knowledge of IFRS and U.S. / GAAP requirements for insurance entities
- Significant knowledge of the Bermuda insurance market and regulatory environment
- Demonstrable industry contacts within the ILS market
- Excellent verbal and written communication skills
- An exceptional work ethic with the ability to motivate a team of professionals to provide the highest levels of client service
- Strong analytical skills, a high attention to detail and proven ability to manage multiple client deliverables in a timely manner
- Excellent interpersonal and presentation skills and the ability to engage effectively at all levels
- Demonstrable career progression in previous roles
- Expert competency with Microsoft Office and Microsoft Dynamics

Interested applicants are invited to apply in writing by sending **your resume, covering letter (MUST indicate Bermudian, Spouse of Bermudian, PRC or Non-Bermudian)** and **two professional references** to the following: resumes.bda@kane-group.com – subject should state “Client Service Director - ILS”

NO AGENCIES PLEASE