



DHL EXPRESS BERMUDA HAS THE FOLLOWING OPEN POSITIONS

SALES EXECUTIVE: Research sales potential, develop additional account or cash clients and further grow existing client base within assigned territory. Make sales calls and perform follow-up visits with clients, maintain customer satisfaction within assigned territory. Provide solutions to client's air express needs. Assist client with problem solving to maximize DHL's visibility in the marketplace. Coordinate with, develop and assist country/station managers, supervisors, and/or customer service staff in performing sales and sales development functions within designated areas.

Minimum Qualifications: Minimum two (2) years University or College degree (preferred). At least five years successful sales experience, preferably in a service industry.

Must be an effective negotiator. Strong organizational skills. Experience in computerized environment. Valid driver's license, good driving record. Willingness to use one's personal vehicle for company business. And insurance as required. Willingness and ability to travel locally up to 75%.

COURIER: Distribute, pick up and deliver letters, important business documents, and/or packages in a timely manner within a local area. **Minimum Requirements:** High School Diploma. Valid driver's license with ability to drive manual transmission/stick shift. Outgoing/Friendly. Good physical stamina (working on feet for 5-7 hours per day). Ability to lift up to 50 lbs. Excellent time management skills.

These are challenging job opportunities with the world's leading provider of logistics services. Our commitment to excellence and team spirit is a substantial element of our company's culture.

**Resumes should be submitted, no later than
Friday, May 1st, 2015 via email to**

**HR-Express.Car@dhl.com referencing Sales Executive/
Courier in the subject line.**

*Only short listed applicants will be contacted and applications
received after the close date will not be considered.*

Absolutely no telephone calls will be accepted.