

Amlin Bermuda, branch of Amlin AG, which is a subsidiary of Amlin Plc, a LSE quoted insurance group underwrites reinsurance on a worldwide basis, specializing in catastrophe business. We are currently seeking applications for the position of **Market Unit Head North America**. The role is accountable for underwriting a portfolio of business in accordance with the business plan and guidelines determined by the Amlin AG Board, and leading the effective delivery of the SBU vision and the strategy for the North American Market. This includes bringing together product and client portfolio strategies to deliver client focussed solutions.

Key Responsibilities:

- Design and deliver North American Market strategy and business plans that are aligned with SBU strategy, client intimacy initiatives and profitable growth;
- Develop and proactively manage SBU business on a client relationship basis, ensuring alignment to and delivery of client intimacy initiatives;
- Quote, underwrite and manage excess of loss reinsurance treaty business through the London broker market;
- Analyze market and target potential new clients, brokers and products;
- Maintain up-to-date knowledge of AIR, RMS and similar catastrophe models;
- Peer Review a broad cross section of risks, quotes and endorsements within an assigned portfolio;
- Ensure the underwriting exposure and RDS reports are maintained and manage their completion on a quarterly basis
- Assist with analyzing quarterly figures and producing projections to identify reserving levels required as well as with the production of quarterly board papers.
- Manage a team of underwriters and support staff, ensuring high levels of engagement, motivation and retention of talent and key performers; facilitate effective matrix management across functions, locations and regions;
- Provide effective oversight and input into underwriting performance; ensure compliance with relevant risk, regulatory and legal requirements and Group policies.

Minimum Qualifications, Skills and Experience:

- University Degree together with at least 10 years underwriting experience, at least 5 of which are working within the London and Bermuda Insurance market, and successfully managing, developing, inspiring and motivating others.
- Possession of or progression towards an industry related certification, preferably CPCU or ACII.
- Existing good working relationships with clients and brokers; strong relationships with London brokers and an overall orientation towards providing exemplary client service are critical.
- Detailed and extensive working knowledge across Property Catastrophe and Risk Excess of Loss business and working knowledge of other lines of business including aviation, onshore energy, nuclear, marine hull and cargo
- Hands on portfolio control experience including the design and implementation of technical rating and aggregation systems as well as full RDS experience.
- Excellent oral and written communication skills coupled with strong negotiation and influence skills.
- Financial and commercial acumen resulting in the ability to sound judgments and quick decisions.
- Must be willing to travel and work extended hours where appropriate.

Interested persons should apply directly to the Human Resources Manager, Amlin Bermuda, 141 Front Street, Hamilton HM 19, Bermuda (441) 248-1500 or via email at Lisa.Finnerty@amlin.com.

Closing date: Monday April 20, 2015