



BOWRING MARSH (BERMUDA) LIMITED

Requires a

Casualty Broker

Bowring Marsh, Marsh Inc.'s Specialist International Placement Division, invites applications for the position of Casualty Broker within the Bermuda office. This is a senior position reporting directly to the Broking Manager of Casualty.

General responsibilities include the day-to-day servicing of a portfolio of Fortune 1000 clients, and specifically include:

- Placements of casualty, and related insurance programs, into the Bermuda market for Fortune 1000 or similar clients
- Working as a senior member of a team and acting as a role model for less experienced colleagues
- Operating with a high degree of personal responsibility and accountability for the maintenance of a portfolio of clients
- Identifying and developing new sources of business
- Working closely and co-ordinating strategy with other Marsh Offices globally
- Analysis of client exposures/review of submissions
- Benchmarking and new sales analysis
- Management of a team of Insurance Assistants
- Public speaking/presentations and face-to-face negotiations

Applicants must have a minimum of 15 years casualty insurance broking experience in Bermuda and the International insurance market, ideally including experience within the United States. In addition a Bachelor's Degree and/or relevant industry qualifications is preferred (or significant Industry experience in lieu). Candidates must also demonstrate technical expertise in the various casualty policy forms, be self-motivated and fully capable of working on their own initiative and must also show technology proficiency generally, and in Microsoft Office software especially.

Demonstrated superior interpersonal skills, specifically regards written and verbal communication and presentation along with strong analytical and negotiation skills as well as the ability to adapt to changing priorities and to multi task are essential. Experience managing others is also critical.

Entertaining clients is a requirement; therefore applicants must be experienced and confident in this regard and flexible in working well beyond the normal scheduled hours. Additionally applicants must also be prepared to travel extensively for business purposes.

In view of the nature and importance of this role, only those persons specifically satisfying the above requirements need apply. Such application should be in writing, be marked 'Private and Confidential', should include a detailed resume and must be received by the closing date at recruiting@marsh.com or via mail to:

The Human Resources Department
Bowring Marsh (Bermuda) Ltd.
P.O. Box HM 2444
Hamilton HMJX

Closing Date: March 14, 2015
No Agencies or Telephone Calls Please

Marsh is the risk and insurance unit of Marsh & McLennan Companies

