Business Development Analyst

HSBC Global Asset Management

Closing date: 6 February 2015

HSBC Bank Bermuda Limited is seeking a highly motivated, organized and driven individual for the position of Business Development Analyst within its Global Asset Management team. The Business Development Analyst will provide high quality analytical support for HSBC Global Asset Management's Business Development activities

Major responsibilities

- Prepare high quality deliverables such as client research, volume and revenue forecasts, competitive analysis, and management information for key local and global stakeholders, and presentations and proposals for sophisticated institutional client base

- Analyze insurance client investment portfolios to identify value added opportunities, making recommendations where appropriate

- Participate in institutional client meetings with the Head of Business Development and Banking colleagues, and prepare background information and follow up materials required in support of client meetings

- Provide logical and analytical support for the Business Development team; manage and own projects and deliverables from concept to implementation

- Support the Head of Business Development in executing day to day requests from both clients and key stakeholders

Minimum qualifications

- Bachelor's degree from an accredited university in Business, Economics, Finance, Math, related field or equivalent experience

- Proven experience in the financial services industry with experience in investment banking, or asset management

- Insurance industry knowledge and a good understanding of institutional asset management products would be considered an asset

Interested applicants are invited to apply by sending your résumé and cover letter to:

Email:
recruitment.dept@hsbc.bm

Fax: 299 6524

Post: Recruitment Department, Human Resources, HSBC Bank Bermuda Limited, 37 Front Street, Hamilton HM 11

Application forms are available in all HSBC branches and at www.hsbc.bm. All enquiries will be held in strict confidence.

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