



## Island Employment Partners Ltd.

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Submit a detailed  
resume or schedule  
a confidential  
meeting:

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# Senior Account Manager

IEP Ltd. is a specialist resource in providing a high level of recruitment and human resource services to the island's business community. We are seeking an experienced Account Manager who will ideally possess the following:

- A minimum of 5 years' experience working in a progressive business development focused role, with prior experience gained in a staffing agency environment
- Proven success in developing and sustaining relationships with key stakeholders, with the ability to think outside the box in providing creative solutions to client's recruitment and business needs
- The ability to engage with candidates and companies in understanding, evaluating and articulating career goals and organizational dynamics
- Proven billing achievements and a solid track record of success
- Experience within the staffing industry managing the full cycle recruitment activity from sourcing of candidates to contract negotiation and placement
- Strong organizational, analytical, communication and project management skills

Qualified candidates interested in this opportunity are invited to apply.

**Closing date for applications: January 2<sup>ND</sup>, 2015**