

BOWRING MARSH

BOWRING MARSH (BERMUDA) LIMITED

Requires a

Property Broker

Bowring Marsh, Marsh Inc.'s International Placement Broking specialist invites applications for the position of Property Broker within the Bermuda office.

General responsibilities include the day-to-day servicing of a portfolio of Fortune 1000 clients, and specifically include:

- Placements of property related insurance programs, into the Bermuda market for Fortune 1000 or similar clients
- Acting as a role model for less experienced colleagues
- Operating with a high degree of personal responsibility and accountability for the maintenance of a portfolio of clients
- Identifying and developing new sources of business
- Working closely and coordinating strategy with other Marsh offices globally
- Analysis of client exposures and preparation of high quality submissions to underwriters
- Benchmarking and new sales analysis
- Public speaking/presentations and face-to-face negotiations
- Evidence of a strong network within the industry

Applicants must have a minimum of 7 years property insurance broking experience in Bermuda and the International insurance market, with specific experience of US based clients, be self-motivated and fully capable of working on their own initiative and be familiar with Microsoft Office software. In addition a Bachelor's Degree (or significant Industry experience in lieu) are preferred.

Excellent interpersonal skills, specifically regards written and verbal communication and presentation along with strong analytical and negotiation skills and the ability to adapt to changing priorities and to multi task are essential.

Entertaining clients is a requirement; therefore applicants must be flexible in working well beyond the normal scheduled hours. Additionally applicants must be prepared to travel extensively for business purposes.

Interested persons should apply in writing together with resume marked "Private and Confidential" to: recruiting@marsh.com or by mail to:

Human Resources Department
Bowring Marsh (Bermuda) Ltd.
P.O. Box HM 2444
Hamilton HMJX

Closing Date: November 12th, 2013
No Agencies or Telephone Calls Please

Marsh is the risk and insurance unit of Marsh & McLennan Companies

