

# Willis

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## **Senior Producing Property/ Specialty Reinsurance Broker**

The Willis Group is one of the largest insurance brokerage and risk management consultants in the world with offices in 120 countries and a staff of over 17,000. As a subsidiary of this group, Willis (Bermuda) Limited wish to recruit a Reinsurance Broker with proven experience in the production, placement and management of all lines of reinsurance business, but with specific expertise in producing Property and Specialty reinsurance.

*Applicants for the position must possess the following:*

- Have a minimum of 25 years reinsurance experience, including relevant reinsurance market experience and a detailed understanding of North American and International P&C business. This experience should include significant experience of working in both the London and Bermuda reinsurance market places. A strong understanding of the Lloyd's reinsurance market is essential.
- Significant experience in placing and producing business within the Bermuda, London, US & European reinsurance markets is essential, including having strong relationships with senior executives at insurance & reinsurance companies based in all of those markets.
- The applicant should have experience of being involved in RFP's for major accounts and have the ability to work as a cohesive member of teams developing & managing new business opportunities.
- University degree or equivalent, together with ACII or CPCU qualifications, or significant progress towards these would be an advantage
- Experience of working with reinsurance analytical models would be an advantage
- Be highly computer literate, particularly in Microsoft Office Products and able to manage their own workload and administration effectively
- Be capable of negotiating with clients, brokers and underwriters at a senior level.
- Have the ability to develop and manage large books of business, including significant experience in producing and placing global accounts, and work under tight deadlines.

This is an excellent opportunity for an enthusiastic, self-motivated and organized individual who is willing to integrate into a hard-working and successful team.

**Please submit application with resume and references to:**

**Human Resource Department  
Willis (Bermuda) Limited  
Wellesley House, 2nd Floor, 90 Pitts Bay Road, Hamilton  
Phone 441-295-1272**

**OR**

**By email to  
nevin.kinley@willis.com**

***Closing Date for application is Monday, November 10th, 2014.***