

# JOIN A WORLD-CLASS ORGANISATION

ACE Bermuda invites applications for the position of **Vice President, Excess Liability Division**. This position will report directly to the Executive Vice President, with the responsibility to perform underwriting and supervisory account management functions for multi-national Fortune 500 accounts with complex insurance needs.

With operations in 54 countries, ACE Group is one of the world's largest multiline property and casualty insurers.

#### **Duties include, but are not limited to:**

- Underwriting of an assigned portfolio of Fortune 500-1000 clients to include detailed analysis of operational/risk exposures, chairing of client meetings, negotiation of pricing and coverage terms.
- Strategic analysis and planning/forecasting of key industry portfolios
- Preparation of treaty reinsurance submissions and assistance with all reinsurance negotiation and purchasing functions
- Responsible as a senior referral source for underwriters as stipulated per authority guidelines
- Line management responsibility for underwriter/AVP level staff
- Assist with design and implementation of department training and development programmes
- Develop and maintain broker and client relationships
- Marketing of ACE Bermuda products and capabilities
- Preparation of quotes, binders, and policy documentation in accordance with codified service standards
- Completion and maintenance of all external and internal audit compliance documents required for underwriting files
- Ad-hoc project work including emerging issues research, workflow process improvements, new product development, etc.

#### **At a minimum, the successful candidate should possess the following:**

- 10+ years casualty underwriting experience
- Undergraduate degree from an accredited institution and a professional insurance designation (e.g., CPCU, ACII)
- Experience managing a large book of business including experience in a sales production role with a proven record
- Supervisory management experience, specifically in training and development of underwriting staff
- Proven track record for development of strong relationships with key client, broker and reinsurer stakeholders
- Demonstrated knowledge of industry accepted policy forms
- Strong interpersonal skills and the ability to communicate and negotiate terms effectively
- Strong analytical skills and excellent problem solving/decision making abilities

#### **Deadline for receipt of applications: Friday September 26, 2014**

Please apply with cover letter and resumé to:

Human Resources  
ACE Group Management and Holdings Ltd.  
P.O. Box HM 1015  
Hamilton HM DX, Bermuda  
Email: [Bermuda.humanresources@acegroup.com](mailto:Bermuda.humanresources@acegroup.com)  
[www.acegroup.com/bm](http://www.acegroup.com/bm)



insured.<sup>TM</sup>