



TUCKER'S POINT
BERMUDA

Sales & Strategy Manager

We are seeking a Sales & Strategy Manager who will report directly to the Chief Restructuring Officer ("CRO") and will be responsible for assisting the CRO with the development and assessment of new products and revenue streams for all areas of the Resort, including concept development, feasibility and economic evaluation of products under consideration. Other related responsibilities shall include but are not limited to:

- Monitoring and reporting progress of strategic sales, cost efficiencies and revenue generation initiatives including the production and presentation of ad hoc analysis and reports, both financial and non-financial.
- Acting as the local liaison between the CRO, the Managing Director and the Finance Director on day-to-day operations as well as strategic matters
- Providing support to the CRO by liaising with and updating other key stakeholders, particularly in the CRO's absence

Candidates should possess the following skills and attributes:

- A minimum of seven years of relevant experience within a property management environment. At least three years should have been within the high-end leisure resort markets.
- Strong data analysis & report generation skills
- Ability to work independently, as well as, within a team environment
- Exemplary communication and presentation skills
- Proven negotiation skills
- Flexibility to work weekends and evenings as required
- A high degree of computer literacy with particular proficiency with MS Excel and PowerPoint.

Interested persons who fulfil the above requirements can submit a detailed resume, a cover letter and references, no later than February 10th 2014. Please note, candidates will undergo a thorough background check. Applications should be sent to: Performance Solutions Limited, Suite 350, 48 Par la Ville Road, Hamilton HM 11. Email: hr@psolutions.bm