

***BGA Wholesale
Distributor
invites
applications for
the position of:***

Sales Merchandiser

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*BGA offers a
competitive salary and
benefits package that
includes a Pension
Scheme, Health, Dental
& Life Insurance as
well as a Company
Discount Scheme, that
includes discounts to:
Phoenix Stores,
SAL Limited, Aberfeldy
Nurseries Pitt &
Company Ltd. and
BGA.*

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Reporting to the Vice President of Sales and the Direct Store Delivery (DSD) Team Supervisor, the successful candidate will be responsible for selling, delivering and merchandising DSD products to a variety of customers island-wide.

RESPONSIBILITIES WILL INCLUDE:

- Taking orders and merchandising based on a journey plan set out by the Vice President, Sales;
- Liaising with warehouse management to ensure timely picking and packing;
- Ensuring timely and safe deliveries;
- Selling-in new products on a timely basis;
- Promoting products using brand plans and other promotional material provided by Marketing;
- Achieving monthly sales targets;
- Maintaining a good working relationship with customers and visiting them consistently;
- Handling credits and returns;
- Any other associated duties as required to successfully fulfill the requirements of this post.

REQUIREMENTS:

- This position is physically demanding and requires heavy lifting; Candidates must have the physical ability to complete all duties of the position;
- Previous experience in merchandising and sales is preferred;
- A valid Intermediate License as well as a clean road safety record is a must;
- A strong work ethic with excellent customer service skills and time management skills;
- The ability to work with minimum supervision and manage own delivery route;
- A high degree of attention to detail, self-discipline and initiative;
- The ability to work independently within a team environment;
- Must possess good organizational skills;
- Must have good interpersonal etiquette and communication skills.

Interested applicants should apply in writing by the 13th of December, 2013, to: Human Resources Department, BGA Group of Companies, PO Box HM 506, Hamilton, HM CX, Bermuda, or email cpacheco@bga.bm. All applications will be treated in strict confidence.