



Employment Opportunities

The Elbow Beach Hotel, a 98 room cottage colony situated on 50 acres of beautifully landscaped gardens sloping down to our immaculate private beach, is seeking:

REVENUE MANAGER

The Elbow Beach is seeking a highly motivated professional, with a proven performance record to assume responsibility of the revenue management for the hotel. The Revenue Manager is responsible for the development and management of revenue/yield strategies which include all facets of pricing, inventory, management, demand analysis, yield management, market segmentation, business mix, selling strategies and tactics.

Duties will include:

- Creating, analyzing and distributing accurate reports that measure hotel room revenue performance, by segment
- Developing appropriate selling strategies to include recommendations on rate, arrival patterns, length of stay, and discount rates availability.
- Analyzing trends in group and transient booking patterns
- Contract Management – Works with the sales department for contract terms, blackouts etc, and ensures contracts are logically loaded in distribution systems so that controls can be activated. Ensures reservations have correctly loaded all rates and seasons, etc.
- Demand – Predicts future demand and proactively sets controls for managing demand and maximizing revenue
- Overall responsibility for accurate room night and revenue forecasting.

Candidates should have proven experience in revenue management with at least five (5) years prior experience in Reservations/Sales/Revenue Management, five (5) years experience in PSMS systems and five (5) years experience with Datavision. Applicants must be proficient in Microsoft Word, Excel, & Access and in a hotel reservations program. The ability to analyze data for extensive statistical reporting, prioritize work assignments and work well under pressure will be the key to this position.

Please apply in writing with resume and references to:

The Director of Human Resources
Elbow Beach Hotel
Human Resource Department
P.O. Box HM 455
Hamilton HM BX
E-Mail: Ebbda-hr@mohg.com
Closing Date: October 25, 2013

**We view hospitality as an art and excellence as our obligation.
Elbow Beach is an equal opportunity employer.
Elbow Beach is a drug free workplace.**

Only Bermudians, Spouse of Bermudians and Permanent Resident Card (PRC) holders need apply for the above positions.


**ELBOW BEACH
BERMUDA**

We view hospitality as an art and excellence as our obligation.
Elbow Beach is an equal opportunity employer