

# GUY CARPENTER

GUY CARPENTER Bermuda Ltd.

Invites applications for the position of

## **Senior Reinsurance Broker**

This position involves the production, placement and day-to-day servicing of Property and Casualty Reinsurance in the Bermuda market.

Responsibilities include:

- The production and marketing of property and casualty reinsurance placements in the Bermuda market
- Oversight of various reinsurance placements brought to the Bermuda market for clients and prospective clients
- Production and development of products across various classes including Agriculture, Casualty, Professional Liability and Property in respect of Primary, Reinsurance Treaty and Retrocessional Treaty
- Understanding of client requirements, analysis of exposures and preparation of high quality submissions
- Dealing with accounts that involve US and international markets as part of the placement
- Identifying and developing new sources of business

Specific requirements:

- A minimum of 8 years of reinsurance experience
- In-depth knowledge of the primary coverages, markets and rating structures of insurance and reinsurance companies
- In-depth knowledge of placing collateralized reinsurance transactions with alternative markets
- Working knowledge of Trust Fund Agreements
- Superb negotiation and sales skills
- Ability to analyze financial reports and statements
- Ability to analyze actuarial models and output
- A demonstrable level of expertise with MS Excel, MS Word and MS PowerPoint
- Excellent interpersonal, written and verbal skills
- Self-motivation and ability to work on their own initiative
- Ability and willingness to work well beyond the normal scheduled hours, including weekends and Bank holidays and also travel abroad regularly
- Applicable Industry designations are required (eg. CPCU, Are)

Applications by e-mail (preferred) to [recruiting@marsh.com](mailto:recruiting@marsh.com) or by mail to:

The Human Resource Manager  
Marsh IAS Management Services (Bermuda) Ltd.  
P.O. Box HM 1826  
Hamilton HM HX

Closing date: October 22, 2013

No agencies or telephone calls please