



Kane (Bermuda) Limited

Client Service Director

Closing Date: September 18, 2013

Kane (Bermuda) Limited is seeking an experienced and dynamic individual for the position of Client Service Director. Reporting to the Deputy Managing Director, the successful applicant will be responsible for leading a team of Managers and Account Executives providing insurance management services to a large and diverse portfolio of insurance and reinsurance clients.

Responsibilities

- Lead and develop an effective team and provide technical training and support to staff
- Monitor staff performance, provide training and motivation and perform periodic staff appraisals
- Review processes, procedures and staffing levels within assigned team
- Provide management oversight of accounting, regulatory and administrative services provided to a portfolio of insurance clients
- Assist in development and maintenance of client service systems and procedures
- Make presentations at client meetings
- Identify new business opportunities and actively manage the business development process, including the preparation of service proposals and presentations to prospective clients and the onboarding of new clients

Qualifications

- A university degree
- ACA, CA, CPA or ACCA professional accounting qualification
- Professional insurance designation (ARe, ARM, ACI or similar)
- Minimum of ten years post-qualifying experience within the Bermuda insurance industry
- Minimum of five years of demonstrable management experience
- Excellent knowledge of IFRS and U.S. / Canadian GAAP requirements for insurance entities, including long-term insurers writing annuity products
- Significant knowledge of the Bermuda insurance market and regulatory environment including the life and ILS markets
- Excellent verbal and written communication skills
- An exceptional work ethic with the proven ability to motivate a team of professionals to provide the highest levels of client service
- Strong analytical skills, a high attention to detail and proven ability to manage multiple client deliverables in a timely manner
- Excellent interpersonal and presentation skills and the ability to engage effectively at all levels
- Expert competency with Microsoft Office and Microsoft Dynamics administration

Interested applicants are invited to apply in writing by sending **your resume, covering letter (indicating Bermudian, Spouse of Bermudian, PRC or Non-Bermudian) and two professional references to the following:**

resumes.bda@kane-group.com – subject should state “Client Service Director”

NO AGENCIES PLEASE