



LinkBermuda has kept Bermuda on the leading edge of communications technology for over a century. We pride ourselves on the quality and reliability of our products and services, maintained and operated by our highly trained staff, dedicated to our core values of integrity, innovation, customer service and community commitment.

We invite suitably qualified applicants to apply for the following position within our Sales and Marketing Department:

Account Manager

Purpose of the Job: Reporting to the COO, will be required to manage and promote sales to top enterprise accounts. He/she will also be required to develop and implement plans to increase revenue and identify incremental opportunities for enhanced telecommunications solutions. The successful applicant must be technically well versed in the latest telecom and IT services including MPLS and Cloud data products.

Personal Specifications:

- A University Degree, either in Business/Marketing or IT, or equivalent professional qualification is essential
- Evidence of successful management and growth of large enterprise global accounts is essential
- A minimum of five (5) years' experience in an equivalent position
- Seven (7) years' work experience in a telecommunications environment
- Strong working knowledge of current Data and Internet technologies
- Ability to rapidly assimilate new technological developments
- Ability to interface with senior level customers at the CEO, CIO and COO levels
- Desktop computer proficiency inclusive of advanced MS Excel, PowerPoint, Project, Visio and Salesforce or comparable software applications
- Strong commercial acumen and analytical skills

Interested candidates should write in confidence or e-mail, enclosing an up-to-date resume, to:

The Human Resources Department
LinkBermuda Ltd. P.O. Box HM 151 Hamilton HM AX Bermuda
e-mail to: resumes@LinkBermuda.com
Closing date: April 19, 2013