

## **RETAIL SALES ASSOCIATE**

We are seeking mature sales associates to join our team. Our Retail Sales Associates are passionate about our technology and get a kick out of sharing their knowledge and enthusiasm with others. In this role, your ability to help customers stay better connected by matching them with the right products and services. If you're motivated by being a member of a high performing team, you will thrive in this fast-paced environment. If you enjoy assisting customers with ease, we think you'll enjoy the camaraderie of being part of a hard-working sales team.

## RESPONSIBILITIES

As a Retail Sales Associate, you'll be asked to:

- Selling our products and solutions by building relationships with customers and helping solve their unique requirements.
- Assisting in making the store experience interactive, engaging and fun.
- Maximize customer experience by "solving the whole problem" (as opposed to pushing products).
- Maintain the visual appeal of your store.
- Make the most effective use of store displays and interactive devices for each of your customers.
- Use your time well, even when not serving customers.
- Keep abreast of the rapidly evolving technology.
- Develop positive customer relationships.

## QUALIFICATIONS

- Previous retail or customer service-oriented experience
- Stellar problem-solving skills
- Availability for flexible scheduling
- Ability to listen carefully and actively
- Exceptional interpersonal and communication skills that enable customers to feel comfortable with our products, features, plans, and services
- Basic computer skills on Apple, PCs and related products
- An interest and ability in learning new things
- High Level of ethics, values and trust
- High School Diploma or GED required

The nature of this business will require the candidate to work on Saturdays. Salary and benefits will commensurate with experience. This is a commission based position. Interested candidates should submit a resume, no later than April 15, 2013 to:

**Human Resources** 

The Complete Office Ltd.

P.O. Box HM 1032

Or e-mail to careers@tco.bm