



ARTEX INTERMEDIARIES LTD.
Senior Broker

Artex Intermediaries Ltd. is a subsidiary of Arthur J. Gallagher & Co., one of the largest insurance brokerage and risk management services firms. We specialize in the placement of insurance and reinsurance business into the U.S. and Bermuda market places.

We are looking to recruit an individual for the position of Senior Broker to join the Public Entity & Property team. Primary responsibilities will be:

- effectively manage the renewal process and day-to-day servicing of all assigned accounts;
- qualify, manage negotiations, secure competitive quotations and successfully bind new business opportunities both received directly and sourced by a producer;
- establish close working relationships with existing and new retail producers and markets;
- mentor, delegate, provide direction and management support to junior brokers;
- plan and execute new business development strategy;
- ensure compliance with corporate professional standards and adhere to all internal Artex Bermuda procedures and standards;
- provide an active contribution to the planning, development and success of the broking team and the Insurance Strategy overall.

The ideal candidate will possess all or most of the following:

- Technical competence, backed up with five years or more hands on experience, in primary casualty, property and workers compensation insurance, preferably with public entities and public entity pools;
- good working knowledge of US markets and wordings;
- proven broking/marketing and technical experience in the United States;

If you have a good work ethic and good communication and organizational skills we would like to hear from you. Please apply in writing and attach a full resume to:

Tony Bibbings, Senior Vice President
Artex Intermediaries Ltd.
Swan Building, 26 Victoria Street, P.O. Box HM 2000
Hamilton HM HX, Bermuda

Deadline for applications: March 8th, 2013.