



AMERICAN INTERNATIONAL COMPANY LIMITED

Invites applications for the position of:

Assistant Vice President – Account Relationship Manager

This position is responsible for managing a large portfolio of multinational insurance programs.

Duties and Responsibilities:

- Manage a Client Service Unit which is responsible for meeting the Key Performance Indicators (KPI) for each program
- Develop and maintain strong client relationships
- Evaluate and review the financial security of captive insurance companies and their reinsurers, monitoring the Risk Transfer Validation, Credit, Legal and underwriting sign off process for each program
- Provide a comprehensive service to clients and brokers
- Meet the annual profit and growth budgets of the Company
- Market American International Company Limited's service proposition to both internal and external clients
- Supervise, train and motivate assigned personnel

Qualifications and Experience:

- 3 - 5 years of insurance or reinsurance experience
- ACII, CPCU or relevant professional qualification is required
- Experience of the administration of multinational insurance programs and the reinsurance process associated with them
- Demonstrable senior level client relationship management skills and experience
- Proven track record of successful leadership in a team environment
- Excellent verbal and written communication and organizational skills
- Strong knowledge and experience in working with Windows-based applications, particularly Excel, Word and Outlook

A detailed résumé should be sent in confidence to:

**Human Resources Generalist
American International Company Limited
P.O. Box HM 152, Hamilton HMAX
or email: hrbermuda@aig.com**

No Agencies Please

Preference will be given to Bermudians and Spouses of Bermudians

Applications must be received by March 7, 2013

American International Company Limited is an Equal Opportunity Employer