

# BOWRING MARSH

## BOWRING MARSH (BERMUDA) LIMITED requires a

### Casualty Broker

Bowring Marsh (Bermuda) Limited invites applications for the position of Casualty Broker.

General responsibilities include the day-to-day servicing of a portfolio of Fortune 1000 clients, and specifically include:

- Placements of casualty, and related insurance programs into the Bermuda market for Fortune 1000 or similar clients with demonstrated expertise in life science including emerging issues within the industry class.
- Operating with a high degree of personal responsibility and accountability for the maintenance of a portfolio of clients.
- Analysis of client exposures/review of submissions.
- Identifying and developing new sources of business.
- Working closely and coordinating strategy with other Marsh Offices globally.
- Demonstrated Insurance & Life Science Industry network/relationships.

Applicants must have a minimum of 5 years casualty insurance broking experience in the international insurance market with specific experience of United States based clients. Career progression must be demonstrated via recognition and/or certifications. A Bachelor's Degree and /or relevant industry qualifications is preferred (or significant industry expertise in lieu). Candidates must also demonstrate technical expertise in the various casualty policy forms, be self-motivated and fully capable of working on their own initiative. Technology proficiency particularly in Microsoft Office is required.

Demonstrated superior interpersonal skills, specifically regards written and verbal communication and presentation along with strong analytical and negotiation skills as well as the ability to adapt to changing priorities and to multi-task are essential.

Entertaining clients is a requirement, therefore applicants must be experienced and confident in this regard and flexible in working well beyond the normal scheduled hours. Applicants must also be prepared to travel extensively for business purposes.

Interested persons should apply in writing together with resume marked "Private and Confidential" to: [recruiting@marsh.com](mailto:recruiting@marsh.com)

Human Resources Department  
Bowring Marsh (Bermuda) Ltd.  
P.O. Box HM 2444  
Hamilton HMJX

Closing Date: February 21, 2013  
No Agencies or Telephone Calls Please  
[www.marsh.com](http://www.marsh.com)

Marsh is the risk and insurance unit of Marsh & McLennan Companies

