



EMERGENCE LIMITED is a unique company. We utilize the latest technologies along with experienced and certified consultants to deliver quality solutions. We have over 25 years of expertise in implementing, training, and supporting business solutions in Bermuda.

BUSINESS DEVELOPMENT MANAGER

Emergence is actively looking for an outside account executive familiar with selling technology solutions (Assessments, ERP, CRM, CPM, and Outsourcing) in the mid-to-enterprise market.

The Business Development Manager will be responsible for coordinating strategic business development initiatives in order to achieve company objectives. This definition includes but is not limited to expanding the corporate client base, developing relationships with new clients and ensuring continued client satisfaction with existing accounts, determining client needs and submitting detailed proposals and agreements, as well as closing the sales process. Extensive experience in engaging and presenting complex technical solutions to senior level executives is essential.

A University degree is required as well as specialization in solution selling. A minimum of 5 years' experience in a business development role selling technology solutions is required. The successful candidate will have strong interpersonal skills as well as the ability to work and thrive in a team environment. The applicant should be self-motivated and have a strong understanding of Microsoft Dynamics Business Solutions (ERP & CRM) or possess equivalent experience with similar platforms.

SENIOR BUSINESS CONSULTANT

Emergence is looking for experienced Microsoft Dynamics GP Technical specialists with demonstrated product knowledge and at least 5 years' experience implementing and supporting Dynamics GP ERP.

A University or college degree is required as well as Microsoft Dynamics GP Certifications. Experience with Microsoft SQL Server, SSRS, Crystal Reports, and system integration tools is essential.

Emergence is a company like few others. Along with a very strong compensation and benefits package, we provide a positive and dynamic work environment that encourages achievement and personal growth through collaboration and teamwork.



If you are interested in applying, please submit your cover letter & resume to careers@emergencecorp.com.

Closing Date: **February 4, 2013**