



**IRONSHORE**  
*your safe harbour*

Ironshore Insurance Ltd. Is a specialty insurance company providing broker-sourced specialty commercial property and casualty coverage for risks located throughout the world. Ironshore has recently expanded its platform into the Professional Liability, Construction, and Healthcare specialty market sectors. Ironshore Insurance Ltd. is rated A - (Excellent) by A.M. Best Company with a Financial Size Category of Class XI. For more information, please visit [www.ironshore.com](http://www.ironshore.com).

**Senior Vice President, Excess Casualty, Iron-Starr Excess Agency Ltd.**

### **Duties & Responsibilities**

- Analysis and underwriting of excess casualty catastrophe risk exposures;
- Analysis of coverage terms, conditions and policy forms;
- Negotiation of complex and varied coverage terms;
- Ability to develop manuscript wordings and endorsements for legal approval;
- Development of a profitable portfolio of excess casualty business comprising clients in the Fortune 2000 business segment;
- Existing broker relationships both in Bermuda and the U.S. to help facilitate personal and corporate goals;
- Representation of Iron-Starr in client meetings and the communication of Iron-Starr's capabilities, goals and objectives;
- Mentor and train junior staff on technical underwriting and contractual issues;
- Attending speaking engagements as required;
- Frequent travel on short notice, as required;
- Other related duties as assigned.

### **Skills, Qualifications, & Experience**

- A thorough understanding of General Liability, to include Primary Casualty, Umbrella Liability, Product Liability, Construction Liability, Healthcare and Employer's Liability is required;
- A minimum of 20 years casualty experience handling Fortune 2000 clients;
- A minimum of 10 years Lead Umbrella Excess Casualty experience;
- A thorough understanding of Casualty forms, both claims made (including follow form AEGIS), occurrence and Bermuda market policy forms;
- An extensive knowledge of, and experience with, retail and wholesale insurance intermediaries in Bermuda, London and the United States;
- Previous experience and understanding of captive insurance companies would be beneficial;
- Previous management and/or mentoring experience is required.

### **The successful candidate will also;**

- Have the ability to make decisions according to preset underwriting guidelines and authorities;
- Have strong interpersonal skills and be able to maintain effective working relationships with other employees working in a strong team environment;
- Have strong marketing, negotiation and presentation skills;
- Have strong organisational skills and the ability to prioritise work.
- Be highly computer literate.

Ironshore offers a competitive remuneration package based on experience and qualifications. If you believe you possess the experience and potential required please apply in writing, no later than December 31, 2012, with a detailed resume to: [hr@ironshore.com](mailto:hr@ironshore.com) or deliver by hand to: Human Resources, Ironshore Insurance Ltd., 141 Front Street, 7<sup>th</sup> Floor, Hamilton HM 19. Bermudians and their Spouses only need apply.