

HSBC, Bermuda's largest private employer, offers an attractive benefits package including:

- Competitive base salary
- Performance related bonus
- Competitive pension scheme
- Reduced rate mortgage
- Comprehensive health insurance
- Share purchase plan
- Exceptional training and career development opportunities



Client Integration Manager

Payments and Cash Management

Closing date 28 December 2012

Package:

circa

\$120,000
plus mortgage
benefit

HSBC Bank Bermuda Limited's Payments and Cash Management department is seeking a Client Integration Manager to plan, lead and implement large-scale domestic and regional cash management solutions for customers. The incumbent will promote the utilisation of all cash management products to maximise the Bank's return on a domestic and regional basis, while managing and developing relationships to maximise cross-selling opportunities.

Major responsibilities

- Planning, leading and delivering domestic and regional Cash Management solutions for customers (covering account, liquidity and transactional management and Electronic Banking) for large-scale implementations
- Seeking ongoing improvements to the Implementation process
- Actively seeking to maximise from both domestic and regional cash management implementations
- Supporting overseas Payments and Cash Management Implementation teams in regional deals requiring Bermuda's participation

Minimum qualifications

- University degree
- Minimum five years' in cash management, corporate banking [covering lending, treasury, trade] , preferably in a regional capacity
- Minimum three years' experience in managing and implementing products and two years' experience in a product and selling environment
- Technical proficiency in HSBC net and web banking preferred

Interested applicants are invited to apply by sending your résumé and covering letter to:

Fax: 279 5826

Email: recruitment.dept@hsbc.bm

Recruitment Department
Human Resources
HSBC, Harbourview Centre
37 Front Street, Hamilton HM11

Application forms are available in all HSBC branches and at www.hsbc.bm

All enquiries will be held in strict confidence.

HSBC 
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