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- Competitive base salary
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# Client Integration Manager

Payments and Cash Management

Closing date 28 December 2012

## Package:

circa

**\$120,000**  
plus mortgage  
benefit

HSBC Bank Bermuda Limited's Payments and Cash Management department is seeking a Client Integration Manager to plan, lead and implement large-scale domestic and regional cash management solutions for customers. The incumbent will promote the utilisation of all cash management products to maximise the Bank's return on a domestic and regional basis, while managing and developing relationships to maximise cross-selling opportunities.

### Major responsibilities

- Planning, leading and delivering domestic and regional Cash Management solutions for customers (covering account, liquidity and transactional management and Electronic Banking) for large-scale implementations
- Seeking ongoing improvements to the Implementation process
- Actively seeking to maximise from both domestic and regional cash management implementations
- Supporting overseas Payments and Cash Management Implementation teams in regional deals requiring Bermuda's participation

### Minimum qualifications

- University degree
- Minimum five years' in cash management, corporate banking [covering lending, treasury, trade], preferably in a regional capacity
- Minimum three years' experience in managing and implementing products and two years' experience in a product and selling environment
- Technical proficiency in HSBC net and web banking preferred

Interested applicants are invited to apply by sending your résumé and covering letter to:

Fax: 279 5826

Email: [recruitment.dept@hsbc.bm](mailto:recruitment.dept@hsbc.bm)

Recruitment Department  
Human Resources  
HSBC, Harbourview Centre  
37 Front Street, Hamilton HM11

Application forms are available in all HSBC branches and at [www.hsbc.bm](http://www.hsbc.bm)

All enquiries will be held in strict confidence.

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