



Private Banker

Capital G Wealth Management is presently seeking a Private Banking professional to join our team. The successful candidate will have a demonstrated track record of sales excellence including expert product knowledge combined with service acumen. The Wealth Management team provides a suite of products and services to high net worth individuals, foundations, trusts and institutions both here in Bermuda and internationally through our partners. Our focus is building multi-generational relationships founded on the basis of trust and ethical dealings. We are committed to service excellence and the seamless delivery of financial solutions individually tailored to the specific needs of our valued clients.

Key responsibilities include:

- Building and managing the portfolio of High Net Worth clients
- Providing needs assessment and solutions development through support from technical product centers within the group such as lending, asset management, trust, insurance and banking
- Day to day execution of client transactions including related communications
- Participating and supporting client appreciation events

Minimum qualifications, skills and experience:

- Excellent communication and presentation skills
- Ability to consistently meet and exceed the expectations of our Wealth Management clients and those of Capital G Bank.
- At least 5 years experience in a financial planning or wealth management environment building and managing a portfolio of private clients
- Demonstrated experience within a wealth management environment with hands experience with the commensurate product groupings
- A bachelors' degree in conjunction with the relevant professional qualifications in; investments, trust, financial planning or insurance.
- Sound working knowledge of Microsoft Office (Word, Excel, PowerPoint) and exposure to Bloomberg would be an asset

Capital G is an equal opportunity employer and offers a competitive compensation package commensurate with qualifications and experience.

Please submit a detailed cover letter and résumé no later than Friday 21st December 2012 to:

Human Resources Department
25 Reid Street, Hamilton HM 11
P.O. Box HM 1194, Hamilton HM EX
Email: kmartins@capitalg.bm
Fax: + 441.296.7701

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We sincerely thank all applicants for their interest. Only those candidates under consideration will be contacted.