

BOWRING MARSH

BOWRING MARSH (BERMUDA) LIMITED

Requires

Casualty Broker(s)

Bowring Marsh, Marsh Inc.'s Specialist International Placement Division, invites applications for the position of Casualty Broker within the Bermuda office.

General responsibilities include the day-to-day servicing of a portfolio of Fortune 1000 clients, and specifically include:

- Placements of casualty, and related insurance programs, into the Bermuda market for Fortune 1000 or similar clients with demonstrated expertise in transportation, financial institutions, real estate management and/or construction
- Experience managing and mentoring junior colleagues, preferred
- Operating with a high degree of personal responsibility and accountability for the maintenance of a portfolio of clients
- Identifying and developing new sources of business
- Working closely and co-ordinating strategy with other Marsh Offices globally
- Analysis of client exposures/review of submissions
- Benchmarking and new sales analysis
- Public speaking/presentations and face-to-face negotiations

Applicants must have a minimum of 8 years casualty insurance broking experience in Bermuda and the International insurance market, with specific experience with the United States based clients. In addition a Bachelor's Degree and/or relevant industry qualifications is preferred (or significant Industry experience in lieu). Candidates must also demonstrate technical expertise in the various casualty policy forms, be self-motivated and fully capable of working on their own initiative including technology proficiency particularly in Microsoft Office software.

Demonstrated superior interpersonal skills, specifically regards written and verbal communication and presentation along with strong analytical and negotiation skills as well as the ability to adapt to changing priorities and to multi task are essential.

Entertaining clients is a requirement; therefore applicants must be experienced and confident in this regard and flexible in working well beyond the normal scheduled hours. Additionally applicants must also be prepared to travel extensively for business purposes.

Interested persons should apply in writing together with resume marked "Private and Confidential" to: recruiting@marsh.com or by mail to:

Human Resources Department
Bowring Marsh (Bermuda) Ltd.
P.O. Box HM 2444
Hamilton HMJX

Closing Date: December 10, 2012
No Agencies or Telephone Calls Please

Marsh is the risk and insurance unit of Marsh & McLennan Companies

