

The Phoenix Stores invites applicants for the position of

# General Manager

The Phoenix Stores Limited offers a competitive salary and benefits package that includes a Pension Scheme, Health, Dental, and Life Insurance, as well as a Company Discount Scheme.



Phoenix Stores Limited currently has an interesting and challenging opportunity for a General Manager of our drugstores. Reporting directly to the President & CEO, the successful candidate will be responsible for the day-to-day management of our stores.

## Specific job responsibilities will include:

- Achieving stores' sales goals while ensuring exceptional merchandising of products, store cleanliness and employee engagement
- Supervising the store management team, conducting performance reviews on a regular basis to maintain the highest possible standards
- Leading the efforts for the continued development and expansion of business
- Responsibility for the P&L and annual budgets of the stores as well as executing business plans
- Establishing and maintaining professional relationships with customers and suppliers
- Operating on a cost efficient basis within the established framework of policies, objectives, and budgets of the Company
- Responsibility for security and facilities management of stores

## Required Experience and Education:

- Bachelor's Degree in Business Administration or related field
- A minimum of 5 years management experience at a senior level in a multi-store retail environment in a drugstore or grocery environment
- Experience with negotiating large purchasing contracts and a good understanding of best practices in supply chain management
- Experience with inventory management, shrink and profit margins
- Must have proven ability to draw accurate conclusions from financial and quantitative information
- Knowledge of modern marketing and sales techniques and category management
- A good understanding of trends and products in today's drugstore industry
- Ability to manage new store openings and meet strict deadlines
- Strong leadership and coaching skills with the ability to work effectively with all staff levels
- Must be a self-starter with a great deal of initiative and the ability to handle multiple demands and make tough decisions
- Must be fully computer literate in a MS Office based environment and have experience with a computerized point of sales system
- Must be willing to work extended hours, including weekends and public holidays, when required

*Qualified persons should apply in writing with full resume and written references to: The Human Resources Manager, via fax to 295-8794 or via e-mail to [hr@psl.bm](mailto:hr@psl.bm). All inquiries will be kept in strict confidence. We thank all applicants for their interest, but only those being considered for an interview will be contacted.*

**Closing date: July 23rd, 2012**