



Bermuda's Leading facilities management and HVAC Company, Air Care Limited, has an opportunity for an experienced **Preventative Maintenance Sales Consultant**.

With a minimum of 3 years relevant sales experience and a demonstrated record of exceeding sales targets, the successful candidate will be responsible for identifying new business opportunities, maintaining relationships with existing customers and coordinating sales related activities to ensure customer satisfaction.

Primary Responsibilities and Key Skills

- Possess the ability to generate revenue at necessary margin levels.
- Possess agreement type sales experience within a competitive environment.
- Experienced and proficient with the MS Office Suite including Excel, Word, PowerPoint, and Outlook.
- Possess a degree level education preferably in a related discipline.
- Be a self-starter, demonstrate excellent and consistent communication skills, and able to manage multiple tasks while taking ownership of their sales pipeline.
- Accurate and consistent reporting all sales activity through the company's sales management software.
- Experienced with formulating solutions at the CEO/COO/CFO level.
- Be confident and decisive with a high degree of self-motivation.
- A commitment to provide exceptional customer service & account management.
- Ability to work both as a team member & independently as required.
- Applicant must be flexible to the demands of the business.

An attractive compensation package will be provided.

All applications will be treated in the strictest of confidence and should be made to Human Resources at humanresources@aircare.bm

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Fax: 441.295 1656 Email: humanresources@aircare.bm

AIR CARE IS A DRUG-FREE WORK PLACE