



Manulife Financial

MANUFACTURERS LIFE INSURANCE (BERMUDA BRANCH)

Managing Underwriting Director

Manulife Financial focuses on affluent and high net worth individuals by providing estate and business planning solutions using an array of innovative life insurance products. Our success in this market is a testament to Manulife's focus on distribution relationships and the value we bring to those relationships through our products, superior underwriting expertise, financial strength, and an Advanced Markets team that is second to none.

The successful candidate will spend his/her time focusing on the international business of Manulife (Bermuda Branch). This will include responsibility for all facets of the Underwriting, R&D, Reinsurance as well as of all aspects of the process required for a small insurance business unit.

Special job functions include:

- Responsibilities will include all facets of the Underwriting, R&D, Reinsurance functions as well as all aspects of the process required for a small insurance business unit.
- Co-sign and back up underwriting for Manulife (Bermuda Branch) production cases.
- Keep underwriting and new business practices and procedures updated, including updating and implementing new business forms, participation in the development of contract wording and trust wording.
- Conduct in depth research on medical and non-medical underwriting issues that impact target markets. This includes recommending new or revised underwriting guidelines.
- Recommend ongoing improvements to underwriting practices.
- Represent Underwriting on various projects within the Division.
- Manage office and staff.

Qualifications:

- Minimum of 15 years underwriting experience (FALU/FLMI is an asset)
- Underwriting experience on international business is an asset
- Expert knowledge and understanding of medical, non-medical and financial underwriting principles and practices
- In depth and up to date knowledge of political, economic financial underwriting principles and practices
- Well developed communications, influencing skills, negotiation and networking skills
- Ability to manage multiple tasks, projects and accountabilities; effective team player
- Demonstrated sense of urgency
- Above average proficiency in MS Word, MS Excel and the Internet

Interested candidates for this position should submit resume with a covering letter describing how they meet these requirements to: Personnel Manager, Manulife Bermuda, Maxwell Roberts Building, 4th Floor, One Church Street, Hamilton, HM11, Bermuda. Telephone No: 441-296-8710.

Closing Date: April 14, 2012