



Endurance Specialty Insurance Ltd. is a global provider of property and casualty insurance and reinsurance. Endurance currently writes property per risk treaty reinsurance, property catastrophe reinsurance, casualty treaty reinsurance, property individual risks, casualty individual risks and other specialty lines. Endurance has been assigned a group rating of A from A.M. Best, A2 by Moody's and A from Standard & Poor's. The company's success is underpinned by its focus on state-of-the-art technology, analytical insight and strong, experienced management. Endurance invites applications for the position of:

### **Senior Vice President – Professional Lines**

#### **Function:**

The Senior Vice President, Professional Lines–Financial Institutions will be responsible for the developing, underwriting, and maintaining of the company's Professional Lines–Financial Institutions portfolio. The successful candidate will manage and lead a team responsible to underwrite, maintain and grow a book of direct Professional Lines-Financial Institutions business consisting of D&O, E&O, EPLI and related lines. The candidate will need to possess skills to maintain submission and rating standards, develop and manage underwriting guidelines including financial, economic, and legal analysis. The candidate will also be responsible for the department utilization of limits, overall risk profile, and marketing strategies.

#### **Duties and responsibilities include, but are not limited to:**

1. Managing and motivating a team of professional lines-financial institutions underwriters to maintain and build a profitable portfolio consistent with the department and company business plan and underwriting guidelines.
2. Maintain and develop appropriate management information to evaluate the successful implementation of the underwriting guidelines and business plans.
3. Monitoring and achieving agreed portfolio growth and profitability
4. Refinement of underwriting procedures within corporate compliance, including actuarial, claims, and finance
5. Coordinate and supervise as required, all stages of the marketing and underwriting process including but not limited to:
  - all aspects of risk analysis
  - contract and form development, negotiation and maintenance
  - client/broker relationships
6. Prioritization of submissions and efficient management of all staff.
7. Coordination of all resources to the Professional Lines-Financial Institution team including actuarial, claims, IT, and finance. Identify and coordinate additional resources to service customer needs.

#### **Qualifications and Requirements:**

1. A minimum of 10+ years experience in Professional Lines-Financial Institutions underwriting.
2. College degree and graduate degree in Business, such as MBA, preferred.
3. Mandatory knowledge of standard and manuscript primary and excess professional lines policy forms, binders, slips and certificates.
4. Demonstrated deep understanding of US, Bermuda, and London markets and protocols
5. Prior management experience of a portfolio of professional lines insurance.
6. Demonstrated people and process management skills.
7. Strong analytical, marketing, and communication skills required
8. Strong relationships with U.S., Bermuda, and London producers and customers.

Applications will be dealt with in strict confidence and interested candidates can apply in writing or via email to:

Human Resources Manager  
Endurance Specialty Insurance Ltd.  
Suite 784 #48 Par-la-Ville Road  
Hamilton HM 11  
Email: [Careers-Bermuda@endurance.bm](mailto:Careers-Bermuda@endurance.bm).  
Fax: (441) 278-0403

**Closing date: March 30, 2012**