

# GUY CARPENTER

GUY CARPENTER Bermuda Ltd.

Invites applications for the position of

## Senior Reinsurance Broker

This position involves the production, placement and day-to-day servicing of Property Reinsurance in the Bermuda market.

Responsibilities include:

- The production and marketing of property reinsurance placements in the Bermuda market
- Oversight of property reinsurance placements brought to the Bermuda market for clients and prospective clients with particular focus on those clients outside of the USA
- Production and development of products across various classes including Non Marine Property in respect of Primary, Reinsurance Treaty and Retrocessional Treaty
- Understanding of client requirements, analysis of exposures and preparation of high quality submissions
- Dealing with accounts that involve international markets as part of the placement
- Identifying and developing new sources of business

Specific requirements:

- A minimum of 20 years of reinsurance experience
- In-depth knowledge of the property coverage, markets and rating structures of insurance and reinsurance companies
- In-depth knowledge of placing collateralized reinsurance transactions with Hedge Fund markets
- Working knowledge of Trust Fund Agreements
- Superb negotiation and sales skills
- Ability to analyze financial reports and statements
- Ability to analyze actuarial models and output
- A demonstrable level of expertise with MS Excel, MS Word and MS PowerPoint
- Excellent interpersonal, written and verbal skills
- Self-motivation and ability to work on their own initiative
- Ability and willingness to work well beyond the normal scheduled hours, including weekends and Bank holidays and also travel abroad regularly

Applications by e-mail (preferred) to [recruiting@marsh.com](mailto:recruiting@marsh.com) or by mail to:

The Human Resource Manager  
Marsh Management Services (Bermuda) Ltd.  
P.O. Box HM 1826  
Hamilton HM HX

Closing date: January 25, 2012

No agencies or telephone calls please