

# Professional Liability Insurance Underwriter

Assurance



*Specialty Insurance & Reinsurance*

## **BASIC FUNCTION:**

Responsible for underwriting the Company's professional liability insurance with particular emphasis on underwriting and building the firm's Executive Assurance business. This position reports to the Chief Underwriting Officer, Professional Liability.

## **ESSENTIAL DUTIES AND RESPONSIBILITIES:**

- Analysis and quantification of Executive Assurance (D&O and Blended Programs) Professional Liability risk exposures for a client base of major professional service firms and Fortune 1000 corporations;
- Analysis of coverage and contract language based on industry accepted policy forms;
- Manage book rates, aggregate exposure, and other aspects of book performance;
- Establish and maintain underwriting guidelines and procedures in collaboration with CUO;
- Negotiate with brokers on premiums, terms and conditions;
- Take lead role in client/underwriter meetings in order to qualify inherent risks and exposures to the Company's policies.
- Cross-sell opportunities to existing customers through the promotion of the Company's products and services;
- Assist in the development and implementation of new products;
- Ability to work extended hours and travel at short notice;

## **QUALIFICATIONS, EDUCATION and/or EXPERIENCE:**

- 10 – 15 years Executive Assurance and Professional Liability insurance underwriting experience for Fortune 1000 corporations and large Financial Institutions;
- Bachelor's Degree in business or related field from an accredited University/College;
- Extensive experience with industry accepted policy forms and strong working knowledge of applicable endorsement wordings;
- Experience with Bloomberg, Office, and other standard computer tools;
- Proven experience required in a sales production role;
- Strong interpersonal skills, the ability to communicate effectively, and excellent negotiation skills;
- Strong analytical skills and excellent problem solving/decision making abilities;
- Proven management experience and/or have successfully completed a recognized management training program.

Interested persons should apply in writing together with Curriculum Vitae marked Private and Confidential by December 23, 2011 to:

Human Resources  
P. O. Box HM 2565  
Hamilton HM KX  
E-mail: [careers@alterra-bm.com](mailto:careers@alterra-bm.com)

[www.alterracap.com](http://www.alterracap.com)