

Our client – GP Investments, Ltd. – invites applications for the position of *Deputy Chief Operating Officer*

GP Investments

Our client, **GP Investments, Ltd.**, founded in 1993, is the leading private equity firm focused on the Latin American market, operating in Brazil and headquartered in Bermuda.

Due to business growth, the Company wishes to hire a Deputy Chief Operating Officer, who will report to the Chief Financial Officer of the Company, based in Brazil. This role will fundamentally be responsible for advising around the structure of Private Equity funds, preparing financial and management information related to the Company and Funds' performance and for leading a cultural change by implementing processes to help operational cost reduction, in addition to helping senior management achieve strategic and operational objectives.

The Key Responsibilities of this role include:

- Lead, in conjunction with the Legal Department, on the organisational structure of Private Equity Funds related to investments in Brazil and other Latin American countries;
- Develop and enhance Private Equity Funds' back office control in relation to capital calls, distributions and calculation of the Internal Rate of Return, management and performance fee-based on partnership agreements for different funds;
- Prepare Company management financial reporting: net income, balance sheet, cash flow and actual versus budget reports based on BRGAAP, USGAAP and IFRS;
- Prepare the annual company budget in order to help establish short/middle term strategic and financial goals for the Company;

- Manage the implementation and effectiveness of an Expense Matrix Management process in order to reduce operational costs;
- Manage the implementation and effectiveness of a Goal Management process in order to help senior management establish achievable goals for each employee;
- Define customisation processes and help to develop the Company's new data information system which integrates all areas of the company including accounting, managerial and investor relations departments;
- Manage the Offshore Accounts Payable and Receivable desk;
- Manage the Compliance desk to Treasury transactions;
- Coordinate the settlement of all financial transactions closed by the Treasury and Private Equity desks for all offshore companies, offshore and Brazilian Private Equity funds and their related subsidiaries;
- Coordinate and conduct special projects as required by senior management;
- Manage relationships with lawyers, banks and other key service providers; and
- Oversee and manage the work of two analysts.

Qualifications, skills and experience:

Due to the high level of interaction with Brazil on operational and technical matters, fluency in written and spoken Portuguese, as well as English will be required.

In addition, the client has requested:

- A university degree; postgraduate degree will be considered an asset;
- Circa 10 year plus experience working within financial institutions or investment funds, with a minimum of 3-5 years experience in the private equity industry;

- Experience of structuring Private Equity Funds;
- Thorough understanding and working knowledge of Private Equity information systems (such as fund management and Limited Partner's reporting system);
- Detailed knowledge of USGAAP for investment funds;
- Prior exposure to Brazilian GAAP and/or interaction with the Brazilian financial services industry would be highly advantageous;
- Knowledge of IFRS conversion would be helpful;
- Knowledge and experience of investment reporting and performance assessment;
- Proficiency with Microsoft office;
- Strong financial management, analytical and problem solving skills;
- A high degree of self-motivation and ability to work independently will be essential; and
- The ability to work in a fast-paced, deadline-oriented environment.

The successful candidate must be results oriented with a commitment to meeting deadlines and be willing to work extended hours, including weekends and holidays when needed.

Please forward a detailed resume in confidence to:

Alistair McNeish
PricewaterhouseCoopers Executive Search

Email: bermudatopjobs@bm.pwc.com
Tel: 441-295-2000

Closing date: 25 November 2011



Executive Search & Selection

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